# Multi-Vendor Webinar Schedule Wish List (Filtered)

FUTURE B2B

| | MegaCast BY FUTURE B2B | EcoCast BY FUTURE B2B | SmartPanel BY FUTURE B2B | ExpertCast BY FUTURE B2B |
|---|---|---|---|---|
| **MINIMUM LEADS** | 800 | 400<br>(150 for Vertical) | 150 | 200 |
| **VENDOR PARTICIPANTS** | **4 to 8** | **2 to 6** | **2 to 4** | **1 to 6** |
| **VENDOR PRESENTS?** | **Yes** | **Yes** | **No** | **No** |
| **PRESENTATION LENGTH** | **20 minutes + 5 minutes Q&A** | **20 minutes + 5 minutes Q&A** | **N/A** | **N/A** |
| **DECEMBER** | | **12/1:** Developing Your 2027 Data Security Plan | **12/8:** The Distribution Decision<br>**12/9:** Higher Ed UC&C: Beyond the Classroom | **12/10:** Ransomware and Security Look Ahead: What to Expect in 2028 |
| **FEBRUARY** | | | **2/18:** The State of Workplace AI: 2027 and Beyond | **2/5:** Ransomware Recap: Heroes, Villains, and Lessons from 2026 |
| **MARCH** | **3/11:** The GPU Capacity Squeeze: Strategizing Cloud Allocations in an Infrastructure Deficit | | | |
| **APRIL** | **4/15:** Evolving Each Layer of Your Security Program | **4/20:** The AI Security Stack | **4/22:** Higher Ed Classroom: Future Planning & The RFP Process<br>**4/28:** Strategies for Creating Productive Learning Environments | **4/9:** Getting Shadow AI Under Control |
| **MAY** | **5/13:** Keeping up with Ransomware: Evolving Defenses to Counter Changing Attacks<br>**5/27:** The AI and Cloud Security Frontier | | **5/19:** Agentic AI: Unmasking Cyberrisks and Redefining Enterprise Defense | **5/7:** Managing AI Token Costs |
| **JUNE** | **6/10:** Next-Gen IT Architectures: Bridging On-Prem Resilience with Cloud Agility | **6/22:** Supporting, Securing, and Enhancing Microsoft-centric Environments | **6/2:** Marketing for the Frictionless Journey: Engaging the Conversational Buyer | **6/4:** Are You Ready for Global AI Regulation? |
| **JULY** | **7/15:** Breaking Data Gravity: Mitigating Hyperscaler Egress Fees and Cloud Silo Issues | **7/8:** Beyond Prevention: Engineering Live Ransomware Recovery and Operational Resilience | **7/21:** Insider Threats: Uncovering Shadow AI to Prevent Data Leakage<br>**7/28:** Cybersecurity Series: AI, Automation & the New Cyber Threat Landscape | |
| **AUGUST** | | | **8/19:** AV & IT Interoperability and The Discussions We Need to Have Now | **8/6:** Keeping Up with Cyber Insurance Requirements |

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| **SEPTEMBER** | | | | **9/17:** Exploring the Intersection of Data, Storage, and AI |
| **OCTOBER** | **10/28:** Moving AI to Production: Overcoming Common Hurdles | | | |
| **NOVEMBER** | | **11/24:** Automating Security: Leveraging Next-Gen Tools, Frameworks, and AI<br><br>**11/2:** Identity Orchestration for Better Protection<br><br>**11/9:** Resilience Strategy: Updating the Enterprise Plan for Ransomware and Natural Disasters | **11/3:** Framework Guide: Emerging Cybersecurity Trends for 2028<br><br>**11/10:** The Software-Defined Broadcast Facility | |

## MegaCast
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

## ExpertCast
BY FUTURE B2B

The ExpertCast provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.

## EcoCast
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

## SmartPanel
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.

## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard webinar is up to an hour long and carries with it a minimum commitment of 150 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.