|                        | MegaCast<br>BY FUTURE B2B  | EcoCast<br>BY FUTURE B2B                                                  | SmartPanel                                                                                                      | Expert Series<br>BY FUTURE B2B                                                    |
|------------------------|----------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
| MINIMUM LEADS          | 800                        | 150<br>(150 for Vertical)                                                 | 150                                                                                                             | 150                                                                               |
| VENDOR<br>PARTICIPANTS | 4 to 8                     | 2 to 6                                                                    | 2 to 4                                                                                                          | 1 to 6                                                                            |
| VENDOR<br>PRESENTS?    | Yes                        | Yes                                                                       | Νο                                                                                                              | Νο                                                                                |
| PRESENTATION<br>LENGTH | 20 minutes + 5 minutes Q&A | 20 minutes + 5 minutes Q&A                                                | N/A                                                                                                             | N/A                                                                               |
| MAY                    |                            |                                                                           |                                                                                                                 | <b>5/7:</b> Building the Next-Gen Manufacturing Workforce: Telling the Real Story |
| JULY                   |                            |                                                                           | <b>7/30:</b> How to Create the Ideal Workplace Experience: People, Places & Process                             |                                                                                   |
| AUGUST                 |                            | <b>8/14:</b> AV As a Service: Why it Now Makes Sense to Outsource Some AV |                                                                                                                 |                                                                                   |
| SEPTEMBER              |                            |                                                                           | 9/23: Leading the Workforce of the Future                                                                       |                                                                                   |
| OCTOBER                |                            |                                                                           | <b>10/28:</b> 3 Challenges Facing MSPs and How to Solve Them<br><b>10/29:</b> AV/IT Manager Higher Ed Classroom |                                                                                   |
| DECEMBER               |                            | <b>12/4:</b> Identity and Access Management: Key Tools and Strategies     |                                                                                                                 |                                                                                   |

## J FUTURE **B2**B



## MegaCast

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



## **CUSTOM WEBINARS**

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!