

|                     | <div> <b>MegaCast</b><br/><small>BY FUTURE B2B</small></div>     | <div> <b>EcoCast</b><br/><small>BY FUTURE B2B</small></div>                                                                                                                                              | <div> <b>SmartPanel</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>Expert Series</b><br/><small>BY FUTURE B2B</small></div>                                                                                                                                                                          |
|---------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| MINIMUM LEADS       | 800                                                                                                                                               | 400<br>(150 for Vertical)                                                                                                                                                                                                                                                                   | 150                                                                                                                                               | 200                                                                                                                                                                                                                                                                                                                           |
| VENDOR PARTICIPANTS | 4 to 8                                                                                                                                            | 2 to 6                                                                                                                                                                                                                                                                                      | 2 to 4                                                                                                                                            | 1 to 6                                                                                                                                                                                                                                                                                                                        |
| VENDOR PRESENTS?    | Yes                                                                                                                                               | Yes                                                                                                                                                                                                                                                                                         | No                                                                                                                                                | No                                                                                                                                                                                                                                                                                                                            |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                                                                                        | 20 minutes + 5 minutes Q&A                                                                                                                                                                                                                                                                  | N/A                                                                                                                                               | N/A                                                                                                                                                                                                                                                                                                                           |
| SEPTEMBER           |                                                                                                                                                   | <div>9/24: Enterprise Architecture: The Emerging Leader Landscape</div> <div>9/15: API Security: Monitoring and Securing Application Programming Interfaces</div> <div>9/22: Discovery Day: Products and Services That Support Cloud Migration, Security, Sustainability, and Success</div> | <div>9/23: Leading the Workforce of the Future</div>                                                                                              |                                                                                                                                                                                                                                                                                                                               |
| OCTOBER             | <div>10/15: Enterprise Lockdown 2026: Everything to Know About Securing Everything from Endpoints to the Cloud to your Supply Chain to APIs</div> | <div>10/6: Turning Your Log and Incident Data into Real-time Security Insights</div> <div>10/27: Transforming Backup and Disaster Recovery with AI and Emerging Techniques</div>                                                                                                            | <div>10/21: Beyond Awareness Month: Building Year-Round Cyber Resilience</div>                                                                    | <div>10/17: Going on the Offensive: Implementing a Pentesting Strategy</div> <div>10/9: Protecting and Optimizing Team Collaboration Software: Keeping Slack, Teams, Google and Other Users and Data Safe</div> <div>10/23: Kubernetes and Containers: New Ways to Secure, Back up and Optimize Modern App Environments</div> |
| MARCH               |                                                                                                                                                   |                                                                                                                                                                                                                                                                                             | <div>3/25: Day 2: AV/IT Interoperability</div>                                                                                                    |                                                                                                                                                                                                                                                                                                                               |
| MAY                 |                                                                                                                                                   | <div>5/12: Security Automation: Tips, Tricks, and Tools for Better Security</div> <div>5/26: Getting Storage Under Control: Simplifying On-Prem and Cloud-Based Storage Architectures</div>                                                                                                 | <div>5/21: Cutting-Edge Tech Innovations Shaping the Future of the Travel and Hospitality Industries</div>                                        |                                                                                                                                                                                                                                                                                                                               |
| JUNE                | <div>6/25: Keeping up with Ransomware: Evolving Defenses to Counter Changing Attacks</div>                                                        | <div>6/23: Protecting Your Data: A Holistic Approach to Data Security, Data Loss, PII Protection, and More</div>                                                                                                                                                                            |                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                               |
| JULY                | <div>7/30: Managing AI: Tools and Techniques to Secure, Optimize, and Maximize Your AI Initiatives</div>                                          | <div>7/28: Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities</div>                                                                                                                                                                         | <div>7/22: Designing an Open AV/IT Ecosystem</div>                                                                                                |                                                                                                                                                                                                                                                                                                                               |

|          | <div> <b>MegaCast</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>EcoCast</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>SmartPanel</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>Expert Series</b><br/><small>BY FUTURE B2B</small></div> |
|----------|-----------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| AUGUST   | 8/27: Cloud Security Fest 2026!                                                                                                               | 8/11: The Cloud-Powered Enterprise: Securing Your Cloud<br>8/25: The Power of Data: Enabling Automation and Operational Efficiencies           | 8/13: The Future of Television and Streaming Video<br>8/26: The Human Edge: Succeeding with an AI-Powered Workforce                               | 8/7: The 101 Course: Keeping Data Safe and Recoverable                                                                                               |
| NOVEMBER | 11/19: Tech Showcase Day: Cutting Edge Tech 2027                                                                                              | 11/10: Guide to Cloud Tools: The Products and Services Critical to Cloud Migration, Security, Sustainability, and Success                      | 11/4: Retail 2027: Navigating the Next Wave of Consumer Shopping Experiences                                                                      |                                                                                                                                                      |
| DECEMBER |                                                                                                                                               | 12/15: Supercharging Public Sector and Education Technology and Security                                                                       |                                                                                                                                                   |                                                                                                                                                      |



ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



## CUSTOM WEBINARS

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!