

|                     | <div> <b>MegaCast</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>EcoCast</b><br/><small>BY FUTURE B2B</small></div>                                                   | <div> <b>SmartPanel</b><br/><small>BY FUTURE B2B</small></div>                                                        | <div> <b>Expert Series</b><br/><small>BY FUTURE B2B</small></div>                                                                                                                                                                            |
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| MINIMUM LEADS       | 800                                                                                                                                           | 400<br>(150 for Vertical)                                                                                                                                                                        | 150                                                                                                                                                                                                      | 200                                                                                                                                                                                                                                                                                                                             |
| VENDOR PARTICIPANTS | 4 to 8                                                                                                                                        | 2 to 6                                                                                                                                                                                           | 2 to 4                                                                                                                                                                                                   | 1 to 6                                                                                                                                                                                                                                                                                                                          |
| VENDOR PRESENTS?    | Yes                                                                                                                                           | Yes                                                                                                                                                                                              | No                                                                                                                                                                                                       | No                                                                                                                                                                                                                                                                                                                              |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                                                                                    | 20 minutes + 5 minutes Q&A                                                                                                                                                                       | N/A                                                                                                                                                                                                      | N/A                                                                                                                                                                                                                                                                                                                             |
| SEPTEMBER           |                                                                                                                                               | <b>9/24:</b> Enterprise Architecture: The Emerging Leader Landscape<br><br><b>9/22:</b> Discovery Day: Products and Services That Support Cloud Migration, Security, Sustainability, and Success | <b>9/23:</b> Leading the Workforce of the Future                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                 |
| OCTOBER             |                                                                                                                                               | <b>10/20:</b> Supporting and Enabling Modern Applications<br><br><b>10/27:</b> Transforming Backup and Disaster Recovery with AI and Emerging Techniques                                         | <b>10/8:</b> What's the Killer AI App for Pro AV?<br><br><b>10/21:</b> Beyond Awareness Month: Building Year-Round Cyber Resilience<br><br><b>10/28:</b> AV/IT Manager Higher Ed Classroom AV Roundtable | <b>10/17:</b> Going on the Offensive: Implementing a Pentesting Strategy<br><br><b>10/9:</b> Protecting and Optimizing Team Collaboration Software: Keeping Slack, Teams, Google and Other Users and Data Safe<br><br><b>10/23:</b> Kubernetes and Containers: New Ways to Secure, Back up and Optimize Modern App Environments |
| DECEMBER            |                                                                                                                                               | <b>12/9:</b> AI Strategies for 2026 You Should Plan for Now                                                                                                                                      | <b>12/3:</b> Future-Proofing News: Technology, AI, and the Cloud                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                 |
| JUNE                |                                                                                                                                               | <b>6/16:</b> Empowering Distributed Workforces: DEX, DaaS, VDI and Other Tools to Level up Your Organization's Productivity                                                                      | <b>6/3:</b> Countering Ransomware Threats: Tactics to Mitigate Phishing Attacks                                                                                                                          |                                                                                                                                                                                                                                                                                                                                 |
| JULY                |                                                                                                                                               |                                                                                                                                                                                                  | <b>7/8:</b> Agentic AI: Unveiling Cyberrisks and Reimagining Defense<br><br><b>7/22:</b> Designing an Open AV/IT Ecosystem                                                                               |                                                                                                                                                                                                                                                                                                                                 |
| AUGUST              |                                                                                                                                               | <b>8/4:</b> Boosting IT Efficiency: How to Do More with Less<br><br><b>8/18:</b> Upleveling Your Identity and Access Management Solutions                                                        | <b>8/19:</b> Displays: The New Pitch<br><br><b>8/26:</b> The Human Edge: Succeeding with an AI-Powered Workforce                                                                                         |                                                                                                                                                                                                                                                                                                                                 |
| NOVEMBER            |                                                                                                                                               | <b>11/10:</b> Guide to Cloud Tools: The Products and Services Critical to Cloud Migration, Security, Sustainability, and Success                                                                 | <b>11/4:</b> Retail 2027: Navigating the Next Wave of Consumer Shopping Experiences                                                                                                                      |                                                                                                                                                                                                                                                                                                                                 |



ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



## CUSTOM WEBINARS

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!