

|                     | <div> <b>MegaCast</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>EcoCast</b><br/><small>BY FUTURE B2B</small></div>                               | <div> <b>SmartPanel</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>Expert Series</b><br/><small>BY FUTURE B2B</small></div> |
|---------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| MINIMUM LEADS       | 800                                                                                                                                           | 400<br>(150 for Vertical)                                                                                                                                                    | 150                                                                                                                                               | 200                                                                                                                                                  |
| VENDOR PARTICIPANTS | 4 to 8                                                                                                                                        | 2 to 6                                                                                                                                                                       | 2 to 4                                                                                                                                            | 1 to 6                                                                                                                                               |
| VENDOR PRESENTS?    | Yes                                                                                                                                           | Yes                                                                                                                                                                          | No                                                                                                                                                | No                                                                                                                                                   |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                                                                                    | 20 minutes + 5 minutes Q&A                                                                                                                                                   | N/A                                                                                                                                               | N/A                                                                                                                                                  |
| SEPTEMBER           |                                                                                                                                               | 9/24: Enterprise Architecture: The Emerging Leader Landscape                                                                                                                 | 9/2: Zero Trust: What Does It Take to Get It Right?                                                                                               | 9/11: Exploring the Intersection of Data, Storage, and Artificial Intelligence                                                                       |
| OCTOBER             |                                                                                                                                               | 10/6: Turning Your Log and Incident Data into Real-time Security Insights<br>10/20: Supporting and Enabling Modern Applications                                              | 10/14: The Great IP Production Transition<br>10/28: AV/IT Manager Higher Ed Classroom AV Roundtable                                               | 10/17: Going on the Offensive: Implementing a Pentesting Strategy                                                                                    |
| MAY                 | 5/14: Backupalooza 2026! New Tools Using AI, Immutability, Air Gapping, Automation, and More                                                  |                                                                                                                                                                              |                                                                                                                                                   |                                                                                                                                                      |
| JUNE                | 6/25: Keeping up with Ransomware: Evolving Defenses to Counter Changing Attacks                                                               | 6/16: Empowering Distributed Workforces: DEX, DaaS, VDI and Other Tools to Level up Your Organization's Productivity                                                         | 6/3: Countering Ransomware Threats: Tactics to Mitigate Phishing Attacks                                                                          | 6/5: Securing What's Outside Your Control: Supply Chain Security, Shadow AI, SBOM, and More                                                          |
| JULY                |                                                                                                                                               | 7/21: Securing the Enterprise with Endpoint Protection Platforms<br>7/28: Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities | 7/22: Designing an Open AV/IT Ecosystem                                                                                                           |                                                                                                                                                      |
| AUGUST              | 8/27: Cloud Security Fest 2026!                                                                                                               | 8/4: Boosting IT Efficiency: How to Do More with Less<br>8/18: Upleveling Your Identity and Access Management Solutions                                                      | 8/26: The Human Edge: Succeeding with an AI-Powered Workforce                                                                                     |                                                                                                                                                      |
| NOVEMBER            |                                                                                                                                               | 11/3: Taking Identity and Access Management to the Next Level                                                                                                                |                                                                                                                                                   |                                                                                                                                                      |
| DECEMBER            |                                                                                                                                               |                                                                                                                                                                              | 12/2: Cyber 2027: The Future Is Already Hacked!<br>12/3: Future-Proofing News: Technology, AI, and the Cloud                                      |                                                                                                                                                      |



ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



## CUSTOM WEBINARS

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!