


 BY FUTURE B2B	 BY FUTURE B2B	 BY FUTURE B2B	 BY FUTURE B2B
MINIMUM LEADS	800	400 (150 for Vertical)	150	200
VENDOR PARTICIPANTS	4 to 8	2 to 6	2 to 4	1 to 6
VENDOR PRESENTS?	Yes	Yes	No	No
PRESENTATION LENGTH	20 minutes + 5 minutes Q&A	20 minutes + 5 minutes Q&A	N/A	N/A
OCTOBER	10/15: Defense in Depth: Building a Robust Ransomware Prevention and Recovery Strategy	10/20: Supporting and Enabling Modern Applications	10/21: Beyond Awareness Month: Building Year-Round Cyber Resilience 10/28: AV/IT Manager Higher Ed Classroom AV Roundtable	10/17: Going on the Offensive: Implementing a Pentesting Strategy 10/23: Kubernetes and Containers: New Ways to Secure, Back up and Optimize Modern App Environments
DECEMBER		12/9: AI Strategies for 2026 You Should Plan for Now		
MARCH			3/25: Day 2: AV/IT Interoperability	
MAY		5/12: Security Automation: Tips, Tricks, and Tools for Better Security		
JUNE			6/24: AI Strategies to Optimize Stock and Supply Chain Operations	6/5: Securing What's Outside Your Control: Supply Chain Security, Shadow AI, SBOM, and More
JULY		7/28: Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities	7/22: Designing an Open AV/IT Ecosystem	
AUGUST		8/11: The Cloud-Powered Enterprise: Securing Your Cloud		
SEPTEMBER		9/22: Discovery Day: Products and Services That Support Cloud Migration, Security, Sustainability, and Success		9/25: The Complete Ransomware Protection Stack: From Prevention to Detection to Response to Recovery
NOVEMBER	11/19: Tech Showcase Day: Cutting Edge Tech 2027			

 **MegaCast**
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

 **Expert Series**
BY FUTURE B2B

The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.

 **EcoCast**
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

 **SmartPanel**
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



CUSTOM WEBINARS

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's as small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!