

|                     | <div> <b>MegaCast</b><br/><small>BY FUTURE B2B</small></div>                                                                                                  | <div> <b>EcoCast</b><br/><small>BY FUTURE B2B</small></div>                                  | <div> <b>SmartPanel</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>Expert Series</b><br/><small>BY FUTURE B2B</small></div> |
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| MINIMUM LEADS       | 800                                                                                                                                                                                                                                            | 400<br>(150 for Vertical)                                                                                                                                                       | 150                                                                                                                                               | 200                                                                                                                                                  |
| VENDOR PARTICIPANTS | 4 to 8                                                                                                                                                                                                                                         | 2 to 6                                                                                                                                                                          | 2 to 4                                                                                                                                            | 1 to 6                                                                                                                                               |
| VENDOR PRESENTS?    | Yes                                                                                                                                                                                                                                            | Yes                                                                                                                                                                             | No                                                                                                                                                | No                                                                                                                                                   |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                                                                                                                                                                                     | 20 minutes + 5 minutes Q&A                                                                                                                                                      | N/A                                                                                                                                               | N/A                                                                                                                                                  |
| OCTOBER             | <b>10/15:</b> Enterprise Lockdown 2026: Everything to Know About Securing Everything from Endpoints to the Cloud to your Supply Chain to APIs<br><b>10/15:</b> Defense in Depth: Building a Robust Ransomware Prevention and Recovery Strategy | <b>10/27:</b> Transforming Backup and Disaster Recovery with AI and Emerging Techniques                                                                                         | <b>10/14:</b> The Great IP Production Transition<br><b>10/28:</b> AV/IT Manager Higher Ed Classroom AV Roundtable                                 |                                                                                                                                                      |
| MAY                 | <b>5/14:</b> Backupalooza 2026! New Tools Using AI, Immutability, Air Gapping, Automation, and More<br><b>5/28:</b> Supercharging IT Summit                                                                                                    | <b>5/26:</b> Getting Storage Under Control: Simplifying On-Prem and Cloud-Based Storage Architectures                                                                           |                                                                                                                                                   |                                                                                                                                                      |
| JUNE                |                                                                                                                                                                                                                                                |                                                                                                                                                                                 | <b>6/24:</b> AI Strategies to Optimize Stock and Supply Chain Operations                                                                          | <b>6/5:</b> Securing What's Outside Your Control: Supply Chain Security, Shadow AI, SBOM, and More                                                   |
| JULY                | <b>7/30:</b> Managing AI: Tools and Techniques to Secure, Optimize, and Maximize Your AI Initiatives                                                                                                                                           | <b>7/28:</b> Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities                                                                 |                                                                                                                                                   |                                                                                                                                                      |
| AUGUST              |                                                                                                                                                                                                                                                | <b>8/4:</b> Boosting IT Efficiency: How to Do More with Less<br><b>8/11:</b> The Cloud-Powered Enterprise: Securing Your Cloud                                                  | <b>8/19:</b> Displays: The New Pitch<br><b>8/26:</b> The Human Edge: Succeeding with an AI-Powered Workforce                                      | <b>8/7:</b> The 101 Course: Keeping Data Safe and Recoverable                                                                                        |
| SEPTEMBER           |                                                                                                                                                                                                                                                | <b>9/1:</b> Transforming IT in Healthcare Environments<br><b>9/22:</b> Discovery Day: Products and Services That Support Cloud Migration, Security, Sustainability, and Success | <b>9/23:</b> Leading the Workforce of the Future                                                                                                  |                                                                                                                                                      |

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| NOVEMBER |                                                                                                                                   | <p><b>11/3:</b> Taking Identity and Access Management to the Next Level</p> <p><b>11/10:</b> Guide to Cloud Tools: The Products and Services Critical to Cloud Migration, Security, Sustainability, and Success</p> <p><b>11/24:</b> Building a Robust Security Awareness Program</p> |                                                                                                                                       |                                                                                                                                          |
| DECEMBER |                                                                                                                                   |                                                                                                                                                                                                                                                                                       | <p><b>12/2:</b> Cyber 2027: The Future Is Already Hacked!</p>                                                                         |                                                                                                                                          |

 **MegaCast**  
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

 **EcoCast**  
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

 **SmartPanel**  
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.

 **Expert Series**  
BY FUTURE B2B

The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



## CUSTOM WEBINARS

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!