






 BY FUTURE B2B	 BY FUTURE B2B	 BY FUTURE B2B	 BY FUTURE B2B
MINIMUM LEADS	800	400 (150 for Vertical)	150	200
VENDOR PARTICIPANTS	4 to 8	2 to 6	2 to 4	1 to 6
VENDOR PRESENTS?	Yes	Yes	No	No
PRESENTATION LENGTH	20 minutes + 5 minutes Q&A	20 minutes + 5 minutes Q&A	N/A	N/A
OCTOBER	<p><b>10/15:</b> Enterprise Lockdown 2026: Everything to Know About Securing Everything from Endpoints to the Cloud to your Supply Chain to APIs</p> <p><b>10/15:</b> Defense in Depth: Building a Robust Ransomware Prevention and Recovery Strategy</p>	<p><b>10/27:</b> Transforming Backup and Disaster Recovery with AI and Emerging Techniques</p>	<p><b>10/28:</b> AV/IT Manager Higher Ed Classroom AV Roundtable</p>	<p><b>10/17:</b> Going on the Offensive: Implementing a Pentesting Strategy</p> <p><b>10/9:</b> Protecting and Optimizing Team Collaboration Software: Keeping Slack, Teams, Google and Other Users and Data Safe</p> <p><b>10/23:</b> Kubernetes and Containers: New Ways to Secure, Back up and Optimize Modern App Environments</p>
DECEMBER		<p><b>12/9:</b> AI Strategies for 2026 You Should Plan for Now</p>	<p><b>12/3:</b> Future-Proofing News: Technology, AI, and the Cloud</p>	
MARCH			<p><b>3/25:</b> Day 2: AV/IT Interoperability</p>	
MAY	<p><b>5/14:</b> Backupalooza 2026! New Tools Using AI, Immutability, Air Gapping, Automation, and More</p>	<p><b>5/12:</b> Security Automation: Tips, Tricks, and Tools for Better Security</p>		
JUNE		<p><b>6/16:</b> Empowering Distributed Workforces: DEX, DaaS, VDI and Other Tools to Level up Your Organization's Productivity</p> <p><b>6/23:</b> Protecting Your Data: A Holistic Approach to Data Security, Data Loss, PII Protection, and More</p>	<p><b>6/24:</b> AI Strategies to Optimize Stock and Supply Chain Operations</p>	<p><b>6/5:</b> Securing What's Outside Your Control: Supply Chain Security, Shadow AI, SBOM, and More</p>
JULY		<p><b>7/28:</b> Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities</p>		
AUGUST	<p><b>8/27:</b> Cloud Security Fest 2026!</p>		<p><b>8/13:</b> The Future of Television and Streaming Video</p> <p><b>8/19:</b> Displays: The New Pitch</p> <p><b>8/26:</b> The Human Edge: Succeeding with an AI-Powered Workforce</p>	<p><b>8/7:</b> The 101 Course: Keeping Data Safe and Recoverable</p>

	 <b>MegaCast</b> <small>BY FUTURE B2B</small>	 <b>EcoCast</b> <small>BY FUTURE B2B</small>	 <b>SmartPanel</b> <small>BY FUTURE B2B</small>	 <b>Expert Series</b> <small>BY FUTURE B2B</small>
<b>SEPTEMBER</b>		<b>9/1:</b> Transforming IT in Healthcare Environments <b>9/22:</b> Discovery Day: Products and Services That Support Cloud Migration, Security, Sustainability, and Success	<b>9/2:</b> Zero Trust: What Does It Take to Get It Right?	<b>9/11:</b> Exploring the Intersection of Data, Storage, and Artificial Intelligence <b>9/25:</b> The Complete Ransomware Protection Stack: From Prevention to Detection to Response to Recovery
<b>NOVEMBER</b>		<b>11/3:</b> Taking Identity and Access Management to the Next Level		<b>11/6:</b> Unlocking Business Value: AI in Enterprise IT

### MegaCast BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

### Expert Series BY FUTURE B2B

The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.

### EcoCast BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

### SmartPanel BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



## CUSTOM WEBINARS

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's as small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!