

|                     | <div> <b>MegaCast</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>EcoCast</b><br/><small>BY FUTURE B2B</small></div>       | <div> <b>SmartPanel</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>Expert Series</b><br/><small>BY FUTURE B2B</small></div> |
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| MINIMUM LEADS       | 800                                                                                                                                           | 150<br>(150 for Vertical)                                                                                                                            | 150                                                                                                                                               | 150                                                                                                                                                  |
| VENDOR PARTICIPANTS | 4 to 8                                                                                                                                        | 2 to 6                                                                                                                                               | 2 to 4                                                                                                                                            | 1 to 6                                                                                                                                               |
| VENDOR PRESENTS?    | Yes                                                                                                                                           | Yes                                                                                                                                                  | No                                                                                                                                                | No                                                                                                                                                   |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                                                                                    | 20 minutes + 5 minutes Q&A                                                                                                                           | N/A                                                                                                                                               | N/A                                                                                                                                                  |
| JUNE                | 6/4: Tech Showcase Day: Addressing Data Protection and Disaster Recovery Needs                                                                | 6/11: Best Practices: Supercharging Your Hybrid Cloud Environment<br>6/25: Keeping up with Ransomware: Evolving Defenses to Counter Changing Attacks |                                                                                                                                                   | 6/27: Securing What's Outside Your Control                                                                                                           |
| JULY                |                                                                                                                                               |                                                                                                                                                      | 7/30: How to Create the Ideal Workplace Experience: People, Places & Process                                                                      |                                                                                                                                                      |
| AUGUST              |                                                                                                                                               |                                                                                                                                                      | 8/21: Ensuring Accurate Project Estimates Amid Unpredictable Labor and Material Availability                                                      |                                                                                                                                                      |
| OCTOBER             |                                                                                                                                               |                                                                                                                                                      | 10/29: AV/IT Manager Higher Ed Classroom                                                                                                          |                                                                                                                                                      |
| NOVEMBER            |                                                                                                                                               | 11/20: Guide to Cloud Tools: The Products and Services Critical to Cloud Migration, Security, Sustainability, and Success                            |                                                                                                                                                   |                                                                                                                                                      |
| DECEMBER            |                                                                                                                                               |                                                                                                                                                      | 12/10: Higher Ed UC&C: How to Ensure Campuswide Meeting and Public Spaces Work Like an Enterprise                                                 |                                                                                                                                                      |



**MegaCast**  
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



**Expert Series**  
BY FUTURE B2B

The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



**EcoCast**  
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



**SmartPanel**  
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



SINGLE VENDOR  
WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



CUSTOM WEBINARS

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!