

|                     | <div> <b>MegaCast</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>EcoCast</b><br/><small>BY FUTURE B2B</small></div>                                         | <div> <b>SmartPanel</b><br/><small>BY FUTURE B2B</small></div> | <div> <b>Expert Series</b><br/><small>BY FUTURE B2B</small></div>                                  |
|---------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| MINIMUM LEADS       | 800                                                                                                                                           | 400<br>(150 for Vertical)                                                                                                                                                              | 150                                                                                                                                               | 200                                                                                                                                                                                   |
| VENDOR PARTICIPANTS | 4 to 8                                                                                                                                        | 2 to 6                                                                                                                                                                                 | 2 to 4                                                                                                                                            | 1 to 6                                                                                                                                                                                |
| VENDOR PRESENTS?    | Yes                                                                                                                                           | Yes                                                                                                                                                                                    | No                                                                                                                                                | No                                                                                                                                                                                    |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                                                                                    | 20 minutes + 5 minutes Q&A                                                                                                                                                             | N/A                                                                                                                                               | N/A                                                                                                                                                                                   |
| OCTOBER             |                                                                                                                                               | <b>10/6:</b> Turning Your Log and Incident Data into Real-time Security Insights<br><b>10/13:</b> Supporting, Securing, and Enhancing Microsoft-centric Environments                   | <b>10/8:</b> What's the Killer AI App for Pro AV?<br><b>10/21:</b> Beyond Awareness Month: Building Year-Round Cyber Resilience                   | <b>10/17:</b> Going on the Offensive: Implementing a Pentesting Strategy<br><b>10/23:</b> Kubernetes and Containers: New Ways to Secure, Back up and Optimize Modern App Environments |
| DECEMBER            |                                                                                                                                               | <b>12/9:</b> AI Strategies for 2026 You Should Plan for Now                                                                                                                            | <b>12/2:</b> Cyber 2027: The Future Is Already Hacked!<br><b>12/3:</b> Future-Proofing News: Technology, AI, and the Cloud                        |                                                                                                                                                                                       |
| MARCH               |                                                                                                                                               |                                                                                                                                                                                        | <b>3/25:</b> Day 2: AV/IT Interoperability                                                                                                        |                                                                                                                                                                                       |
| MAY                 | <b>5/14:</b> Backupalooza 2026! New Tools Using AI, Immutability, Air Gapping, Automation, and More<br><b>5/28:</b> Supercharging IT Summit   | <b>5/12:</b> Security Automation: Tips, Tricks, and Tools for Better Security<br><b>5/26:</b> Getting Storage Under Control: Simplifying On-Prem and Cloud-Based Storage Architectures |                                                                                                                                                   |                                                                                                                                                                                       |
| JUNE                | <b>6/25:</b> Keeping up with Ransomware: Evolving Defenses to Counter Changing Attacks                                                        | <b>6/30:</b> Backing up, Securing, and Optimizing Kubernetes/Containerized Environments                                                                                                |                                                                                                                                                   |                                                                                                                                                                                       |
| JULY                | <b>7/30:</b> Managing AI: Tools and Techniques to Secure, Optimize, and Maximize Your AI Initiatives                                          |                                                                                                                                                                                        | <b>7/22:</b> Designing an Open AV/IT Ecosystem                                                                                                    |                                                                                                                                                                                       |
| AUGUST              |                                                                                                                                               | <b>8/11:</b> The Cloud-Powered Enterprise: Securing Your Cloud                                                                                                                         |                                                                                                                                                   | <b>8/7:</b> The 101 Course: Keeping Data Safe and Recoverable                                                                                                                         |
| SEPTEMBER           |                                                                                                                                               | <b>9/1:</b> Transforming IT in Healthcare Environments                                                                                                                                 | <b>9/23:</b> Leading the Workforce of the Future<br><b>9/2:</b> Zero Trust: What Does It Take to Get It Right?                                    |                                                                                                                                                                                       |

NOVEMBER

|  |  <b>MegaCast</b><br><small>BY FUTURE B2B</small> |  <b>EcoCast</b><br><small>BY FUTURE B2B</small> |  <b>SmartPanel</b><br><small>BY FUTURE B2B</small> |  <b>Expert Series</b><br><small>BY FUTURE B2B</small> |
|--|-----------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|
|  |                                                                                                                                   | 11/24: Building a Robust Security Awareness Program                                                                                |                                                                                                                                       |                                                                                                                                          |



BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



BY FUTURE B2B

The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



SINGLE VENDOR  
WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



CUSTOM WEBINARS

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!