

	MegaCast  BY FUTURE B2B	EcoCast BY FUTURE B2B	SmartPanel  BY FUTURE B2B	Expert Series BY FUTURE B2B
MINIMUM LEADS	800	400 (150 for Vertical)	150	200
VENDOR PARTICIPANTS	4 to 8	2 to 6	2 to 4	1 to 6
VENDOR PRESENTS?	Yes	Yes	No	No
PRESENTATION LENGTH	20 minutes + 5 minutes Q&A	20 minutes + 5 minutes Q&A	N/A	N/A
OCTOBER	<ul> <li>10/15: Enterprise Lockdown 2026: Everything to Know About Securing Everything from Endpoints to the Cloud to your Supply Chain to APIs</li> <li>10/15: Defense in Depth: Building a Robust Ransomware Prevention and Recovery Strategy</li> </ul>	<ul><li>10/9: Supporting and Enabling Modern Applications</li><li>10/27: Transforming Backup and Disaster Recovery with Al and Emerging Techniques</li></ul>	<ul> <li>10/7: Cybersecurity Awareness 101: How to Stay Secure Year-Round</li> <li>10/21: Beyond Awareness Month: Building Year-Round Cyber Resilience</li> <li>10/28: AV/IT Manager Higher Ed Classroom AV Roundtable</li> </ul>	<ul><li>10/17: Going on the Offensive: Implementing a Pentesting Strategy</li><li>10/23: Kubernetes and Containers: New Ways to Secure, Back up and Optimize Modern App Environments</li></ul>
DECEMBER		<ul><li>12/9: Al Strategies for 2026 You Should Plan for Now</li><li>12/15: Supercharging Public Sector and Education Technology and Security</li></ul>	12/3: Future-Proofing News: Technology, AI, and the Cloud	
MARCH			3/25: Day 2: AV/IT Interoperability	
MAY	5/28: Supercharging IT Summit	<b>5/12:</b> Security Automation: Tips, Tricks, and Tools for Better Security		
JUNE		<b>6/16:</b> Empowering Distributed Workforces: DEX, DaaS, VDI and Other Tools to Level up Your Organization's Productivity	<ul><li>6/3: Countering Ransomware Threats: Tactics to Mitigate Phishing Attacks</li><li>6/24: Al Strategies to Optimize Stock and Supply Chain Operations</li></ul>	<b>6/5:</b> Securing What's Outside Your Control: Supply Chain Security, Shadow AI, SBOM, and More
JULY		<b>7/28:</b> Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities	<ul><li>7/8: Agentic AI: Unveiling Cyberrisks and Reimagining Defense</li><li>7/22: Designing an Open AV/IT Ecosystem</li></ul>	
AUGUST		<ul><li>8/18: Upleveling Your Identity and Access Management Solutions</li><li>8/25: The Power of Data: Enabling Automation and Operational Efficiencies</li></ul>	8/13: The Future of Television and Streaming Video	

NOVEMBER



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11/19: Tech Showcase Day: Cutting Edge Tech 2027			11/6: Unlocking Business Value: Al in Enterprise IT





ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



## **CUSTOM WEBINARS**

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!