# Multi-Vendor Webinar Schedule Wish List

FUTURE B2B

| | MegaCast BY FUTURE B2B | EcoCast BY FUTURE B2B | SmartPanel BY FUTURE B2B | ExpertCast BY FUTURE B2B |
|---|---|---|---|---|
| **MINIMUM LEADS** | 800 | 400<br>(150 for Vertical) | 150 | 200 |
| **VENDOR PARTICIPANTS** | 4 to 8 | 2 to 6 | 2 to 4 | 1 to 6 |
| **VENDOR PRESENTS?** | Yes | Yes | No | No |
| **PRESENTATION LENGTH** | 20 minutes + 5 minutes Q&A | 20 minutes + 5 minutes Q&A | N/A | N/A |
| **DECEMBER** | | | **12/8:** The Distribution Decision | |
| **JANUARY** | | | | **1/15:** The AI ROI Mandate: Getting Returns on AI Investments |
| **FEBRUARY** | | **2/2:** Limiting API Sprawl and Improving API Security<br>**2/16:** The Autonomous SOC | **2/18:** The State of Workplace AI: 2027 and Beyond | **2/5:** Ransomware Recap: Heroes, Villains, and Lessons from 2026 |
| **MARCH** | | **3/30:** Automating Identity Governance | **3/16:** Practical Applications of Broadcast-Quality AV in Enterprise and Higher Ed | **3/19:** Testing Backups: Key Considerations for Successful Recovery |
| **APRIL** | **4/15:** Evolving Each Layer of Your Security Program | **4/20:** The AI Security Stack | **4/21:** Zero Trust Evolution: Building Security Resilience at Scale<br>**4/22:** Higher Ed Classroom: Future Planning & The RFP Process | |
| **MAY** | **5/27:** The AI and Cloud Security Frontier | | **5/6:** AV for Broadcast: The New Buzzword for Pro AV | **5/21:** Fighting AI-powered Ransomware |
| **JUNE** | | | **6/24:** Future-Proof Your Retail Network and Ditch the 12-Month Forecast Model | **6/4:** Are You Ready for Global AI Regulation? |
| **JULY** | **7/15:** Breaking Data Gravity: Mitigating Hyperscaler Egress Fees and Cloud Silo Issues | **7/20:** Passwordless Authentication: Alternatives to Traditional MFA | **7/13:** Unlocking a New Wave of Digital Advertising and the Future of In-Store Shopping<br>**7/28:** Cybersecurity Series: AI, Automation & the New Cyber Threat Landscape | **7/23:** Getting Started with RAG and Open-source AI Models |
| **AUGUST** | | **8/17:** Transforming IT in Healthcare Environments | **8/18:** Machine Identity Governance: Controlling Cloud & AI Agent Access | |

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| **SEPTEMBER** | **9/23:** Look Ahead: Cutting Edge Tech for 2028 | | **9/2:** How to Simplify the Management of Large-Scale Production Environments | **9/3:** Patching in the Era of AI Speed<br>**9/17:** Exploring the Intersection of Data, Storage, and AI |
| **OCTOBER** | | **10/5:** Managing Virtual Machines and Containers<br>**10/19:** Complete Phishing Protection for 2027: Tools, Training, and Automation | | |
| **NOVEMBER** | **11/18:** IT Leadership & Strategy Summit | **11/9:** Resilience Strategy: Updating the Enterprise Plan for Ransomware and Natural Disasters | **11/17:** Retail 2028: How Retailers Can Prepare for Autonomous Markets | |

## MegaCast
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

## ExpertCast
BY FUTURE B2B

The ExpertCast provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.

## EcoCast
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

## SmartPanel
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.

## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard webinar is up to an hour long and carries with it a minimum commitment of 150 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.