# Multi-Vendor Webinar Schedule Wish List

FUTURE B2B

| | MegaCast BY FUTURE B2B | EcoCast BY FUTURE B2B | SmartPanel BY FUTURE B2B | ExpertCast BY FUTURE B2B |
|---|---|---|---|---|
| **MINIMUM LEADS** | 800 | 400<br>(150 for Vertical) | 150 | 200 |
| **VENDOR PARTICIPANTS** | 4 to 8 | 2 to 6 | 2 to 4 | 1 to 6 |
| **VENDOR PRESENTS?** | Yes | Yes | No | No |
| **PRESENTATION LENGTH** | 20 minutes + 5 minutes Q&A | 20 minutes + 5 minutes Q&A | N/A | N/A |
| **DECEMBER** | | **12/15:** The Bot Boss: Managing, Auditing, and Directing Autonomous AI Teams | **12/2:** Cyber 2027: The Future Is Already Hacked!<br>**12/8:** The Distribution Decision<br>**12/9:** Higher Ed UC&C: Beyond the Classroom<br>**12/1:** Digging Deep on AI in HR: Decisions, Liability & Defensibility<br>**12/2:** Cybersecurity Series: Building a Cyber-Resilient Media Operation for 2028 | |
| **JANUARY** | | **1/12:** Planning for Autonomous Enterprise Operations<br>**1/26:** Double-Edged Agents: Navigating the Security Risks and Rewards of Autonomous AI | **1/20:** Cybersecurity Series: Protecting the Modern Media Operation | |
| **MARCH** | | **3/30:** Automating Identity Governance | **3/24:** Road to NAB 2027 Series: The Technologies and Strategies Shaping Broadcast's Next Chapter | **3/5:** Integrating AI into the Enterprise |
| **APRIL** | | | **4/21:** Zero Trust Evolution: Building Security Resilience at Scale<br>**4/22:** Higher Ed Classroom: Future Planning & The RFP Process<br>**4/27:** Public Safety in 2027: Communications, Response, and Emerging Technology<br>**4/28:** Strategies for Creating Productive Learning Environments | **4/9:** Getting Shadow AI Under Control |
| **MAY** | | **5/18:** Moving Beyond the Perimeter with Zero Trust | **5/6:** AV for Broadcast: The New Buzzword for Pro AV<br>**5/12:** The New Live Production Model | **5/21:** Fighting AI-powered Ransomware |

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| **JUNE** | **6/10:** Next-Gen IT Architectures: Bridging On-Prem Resilience with Cloud Agility | **6/15:** Improving SecOps: The Tools, Metrics, and Automations Necessary for Next Level Performance | **6/2:** Marketing for the Frictionless Journey: Engaging the Conversational Buyer<br><br>**6/23:** Sports Production Technology Building the Modern Fan Experience | **6/25:** Data Management in the AI Era |
| **JULY** | | **7/20:** Passwordless Authentication: Alternatives to Traditional MFA | **7/28:** Cybersecurity Series: AI, Automation & the New Cyber Threat Landscape | |
| **AUGUST** | | **8/24:** Securing AI Agent Access | **8/5:** Growing Employee Advocacy and UGC in an AI-Driven Era | |
| **SEPTEMBER** | | | **9/2:** How to Simplify the Management of Large-Scale Production Environments | |
| **OCTOBER** | | **10/5:** Managing Virtual Machines and Containers | **10/20:** Streaming, FAST & Monetization Building the Revenue Layer of Modern Media | |
| **NOVEMBER** | | **11/9:** Resilience Strategy: Updating the Enterprise Plan for Ransomware and Natural Disasters | **11/3:** Framework Guide: Emerging Cybersecurity Trends for 2028<br><br>**11/10:** The Software-Defined Broadcast Facility | **11/5:** Managing the Human-Agent Hybrid Workforce |

## MegaCast
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

## ExpertCast
BY FUTURE B2B

The ExpertCast provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.

## EcoCast
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

## SmartPanel
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.

## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard webinar is up to an hour long and carries with it a minimum commitment of 150 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.