# Multi-Vendor Webinar Schedule Wish List

FUTURE B2B

| | MegaCast BY FUTURE B2B | EcoCast BY FUTURE B2B | SmartPanel BY FUTURE B2B | ExpertCast BY FUTURE B2B |
|---|---|---|---|---|
| **MINIMUM LEADS** | 800 | 400<br>(150 for Vertical) | 150 | 200 |
| **VENDOR PARTICIPANTS** | **4 to 8** | **2 to 6** | **2 to 4** | **1 to 6** |
| **VENDOR PRESENTS?** | **Yes** | **Yes** | **No** | **No** |
| **PRESENTATION LENGTH** | **20 minutes + 5 minutes Q&A** | **20 minutes + 5 minutes Q&A** | **N/A** | **N/A** |
| **NOVEMBER** | | **11/24:** Automating Security: Leveraging Next-Gen Tools, Frameworks, and AI | **11/4:** Workplace AI: 360 Degrees Successful Collaboration Space AI | |
| **DECEMBER** | | **12/1:** Developing Your 2027 Data Security Plan<br>**12/15:** The Bot Boss: Managing, Auditing, and Directing Autonomous AI Teams<br>**12/7:** ITSM 2028: The Autonomous Enterprise | **12/1:** Digging Deep on AI in HR: Decisions, Liability & Defensibility | **12/10:** Ransomware and Security Look Ahead: What to Expect in 2028 |
| **JANUARY** | | | **1/20:** Cybersecurity Series: Protecting the Modern Media Operation | **1/15:** The AI ROI Mandate: Getting Returns on AI Investments |
| **FEBRUARY** | **2/11:** Agentic AI: Supporting, Managing, Securing, and Optimizing the Next Phase of Artificial Intelligence | **2/2:** Limiting API Sprawl and Improving API Security | **2/18:** The State of Workplace AI: 2027 and Beyond | **2/19:** Mastering Multi-Cloud IAM |
| **MARCH** | | **3/30:** Automating Identity Governance | **3/16:** Practical Applications of Broadcast-Quality AV in Enterprise and Higher Ed<br>**3/24:** Road to NAB 2027 Series: The Technologies and Strategies Shaping Broadcast's Next Chapter | |
| **APRIL** | **4/15:** Evolving Each Layer of Your Security Program | **4/20:** The AI Security Stack | **4/14:** Beyond the Swipe: Monetizing the Agentic Checkout<br>**4/21:** Zero Trust Evolution: Building Security Resilience at Scale<br>**4/27:** Public Safety in 2027: Communications, Response, and Emerging Technology | **4/9:** Getting Shadow AI Under Control |
| **MAY** | | | **5/6:** AV for Broadcast: The New Buzzword for Pro AV<br>**5/19:** Agentic AI: Unmasking Cyberrisks and Redefining Enterprise Defense | **5/21:** Fighting AI-powered Ransomware |

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| **JUNE** | | **6/15:** Improving SecOps: The Tools, Metrics, and Automations Necessary for Next Level Performance | **6/23:** Sports Production Technology Building the Modern Fan Experience<br><br>**6/24:** Future-Proof Your Retail Network and Ditch the 12-Month Forecast Model | **6/25:** Data Management in the AI Era |
| **JULY** | | **7/20:** Passwordless Authentication: Alternatives to Traditional MFA | | |
| **AUGUST** | | **8/17:** Transforming IT in Healthcare Environments | | |
| **SEPTEMBER** | | | **9/15:** Overcoming Legacy Infrastructure Limits to Modernize Enterprise AI | |
| **OCTOBER** | **10/14:** Defense in Depth: Building a Robust Cybersecurity Infrastructure | | **10/6:** Architecting a Cyber Resilience Strategy for Intelligent Vulnerability Management<br><br>**10/7:** The Modern Higher Ed Classroom: An AV/IT Leaders Roundtable | |

## MegaCast
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

## ExpertCast
BY FUTURE B2B

The ExpertCast provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.

## EcoCast
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

## SmartPanel
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.

## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard webinar is up to an hour long and carries with it a minimum commitment of 150 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.