# Multi-Vendor Webinar Schedule Wish List

FUTURE B2B

| | MegaCast BY FUTURE B2B | EcoCast BY FUTURE B2B | SmartPanel BY FUTURE B2B | ExpertCast BY FUTURE B2B |
|---|---|---|---|---|
| **MINIMUM LEADS** | 800 | 400<br>(150 for Vertical) | 150 | 200 |
| **VENDOR PARTICIPANTS** | 4 to 8 | 2 to 6 | 2 to 4 | 1 to 6 |
| **VENDOR PRESENTS?** | Yes | Yes | No | No |
| **PRESENTATION LENGTH** | 20 minutes + 5 minutes Q&A | 20 minutes + 5 minutes Q&A | N/A | N/A |
| **DECEMBER** | | **12/15:** The Bot Boss: Managing, Auditing, and Directing Autonomous AI Teams<br><br>**12/7:** ITSM 2028: The Autonomous Enterprise | **12/1:** Digging Deep on AI in HR: Decisions, Liability & Defensibility | **12/10:** Ransomware and Security Look Ahead: What to Expect in 2028 |
| **JANUARY** | | **1/12:** Planning for Autonomous Enterprise Operations<br><br>**1/26:** Double-Edged Agents: Navigating the Security Risks and Rewards of Autonomous AI | | **1/15:** The AI ROI Mandate: Getting Returns on AI Investments |
| **FEBRUARY** | | **2/23:** Migrating Virtualization Workloads | | **2/5:** Ransomware Recap: Heroes, Villains, and Lessons from 2026<br><br>**2/19:** Mastering Multi-Cloud IAM |
| **MARCH** | | | **3/16:** Practical Applications of Broadcast-Quality AV in Enterprise and Higher Ed<br><br>**3/24:** Road to NAB 2027 Series: The Technologies and Strategies Shaping Broadcast's Next Chapter | **3/19:** Testing Backups: Key Considerations for Successful Recovery |
| **APRIL** | | **4/6:** Improving User Productivity<br><br>**4/20:** The AI Security Stack | **4/14:** Beyond the Swipe: Monetizing the Agentic Checkout<br><br>**4/22:** Higher Ed Classroom: Future Planning & The RFP Process<br><br>**4/27:** Public Safety in 2027: Communications, Response, and Emerging Technology | |
| **MAY** | | | **5/19:** Agentic AI: Unmasking Cyberrisks and Redefining Enterprise Defense | **5/21:** Fighting AI-powered Ransomware |

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| **JUNE** | | **6/15:** Improving SecOps: The Tools, Metrics, and Automations Necessary for Next Level Performance<br><br>**6/22:** Supporting, Securing, and Enhancing Microsoft-centric Environments | **6/23:** Sports Production Technology Building the Modern Fan Experience | **6/25:** Data Management in the AI Era |
| **JULY** | | **7/20:** Passwordless Authentication: Alternatives to Traditional MFA | **7/21:** Insider Threats: Uncovering Shadow AI to Prevent Data Leakage | |
| **AUGUST** | | **8/17:** Transforming IT in Healthcare Environments | **8/18:** Machine Identity Governance: Controlling Cloud & AI Agent Access | |
| **SEPTEMBER** | **9/9:** All Things Backup: New Tricks, New Rules, New Automations to Ensure Recovery | | | |
| **OCTOBER** | **10/14:** Defense in Depth: Building a Robust Cybersecurity Infrastructure | **10/5:** Managing Virtual Machines and Containers | **10/6:** Architecting a Cyber Resilience Strategy for Intelligent Vulnerability Management<br><br>**10/7:** The Modern Higher Ed Classroom: An AV/IT Leaders Roundtable | |
| **NOVEMBER** | | | **11/10:** The Software-Defined Broadcast Facility<br><br>**11/17:** Retail 2028: How Retailers Can Prepare for Autonomous Markets | |

## MegaCast
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

## ExpertCast
BY FUTURE B2B

The ExpertCast provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.

## EcoCast
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

## SmartPanel
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.

## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard webinar is up to an hour long and carries with it a minimum commitment of 150 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.