# 2027 Multi-Vendor Webinar Schedule

FUTURE B2B

| | MegaCast BY FUTURE B2B | EcoCast BY FUTURE B2B | SmartPanel BY FUTURE B2B | ExpertCast BY FUTURE B2B |
|---|---|---|---|---|
| **MINIMUM LEADS** | 800 | 400<br>(150 for Vertical) | 150 | 200 |
| **VENDOR PARTICIPANTS** | **4 to 8** | **2 to 6** | **2 to 4** | **1 to 6** |
| **VENDOR PRESENTS?** | **Yes** | **Yes** | **No** | **No** |
| **PRESENTATION LENGTH** | **20 minutes + 5 minutes Q&A** | **20 minutes + 5 minutes Q&A** | **N/A** | **N/A** |
| **JANUARY** | | **1/12:** Planning for Autonomous Enterprise Operations<br><br>**1/26:** Fourth-Party Risk Discovery and Software Supply Chain Security | **1/20:** Cybersecurity Series: Protecting the Modern Media Operation | **1/15:** The AI ROI Mandate: Getting Returns on AI Investments |
| **FEBRUARY** | **2/11:** Agentic AI: Supporting, Managing, Securing, and Optimizing the Next Phase of Artificial Intelligence | **2/2:** Limiting API Sprawl and Improving API Security<br><br>**2/16:** The Autonomous SOC<br><br>**2/23:** Migrating Virtualization Workloads | **2/18:** The State of Workplace AI: 2027 and Beyond<br><br>**2/24:** The Orchestration Layer: Building Intelligent, Software-Defined Media Operations | **2/5:** Ransomware Recap: Heroes, Villains, and Lessons from 2026<br><br>**2/19:** Mastering Multi-Cloud IAM |
| **MARCH** | **3/11:** The GPU Capacity Squeeze: Strategizing Cloud Allocations in an Infrastructure Deficit | **3/2:** Data Quality Triage Guide: How to Fix Unstructured, Messy, or Siloed Data<br><br>**3/23:** Cloud Cost Optimization<br><br>**3/30:** Automating Identity Governance | **3/4:** How AI Agents Are Transforming Planning, Production and Distribution Decisions<br><br>**3/9:** Agentic AI and the Future of Retail<br><br>**3/10:** CTE in Action: Connecting Classrooms to Careers<br><br>**3/16:** Practical Applications of Broadcast-Quality AV in Enterprise and Higher Ed<br><br>**3/17:** Road to NAB 2027 Series: The Technologies and Strategies Shaping Broadcast's Next Chapter<br><br>**3/18:** Securing Autonomous AI<br><br>**3/24:** Road to NAB 2027 Series: The Technologies and Strategies Shaping Broadcast's Next Chapter<br><br>**3/31:** Cybersecurity Series: Securing IP-Based Media Operations | **3/5:** Integrating AI into the Enterprise<br><br>**3/19:** Testing Backups: Key Considerations for Successful Recovery |

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| **APRIL** | **4/15:** Evolving Each Layer of Your Security Program<br><br>**4/29:** Managing AI: Tools and Techniques to Secure, Optimize, and Maximize Your AI Initiatives | **4/6:** Improving User Productivity<br><br>**4/20:** The AI Security Stack | **4/14:** Beyond the Swipe: Monetizing the Agentic Checkout<br><br>**4/21:** Zero Trust Evolution: Building Security Resilience at Scale<br><br>**4/22:** Higher Ed Classroom: Future Planning & The RFP Process<br><br>**4/27:** Public Safety in 2027: Communications, Response, and Emerging Technology<br><br>**4/28:** Strategies for Creating Productive Learning Environments | **4/9:** Getting Shadow AI Under Control |
| **MAY** | **5/13:** Keeping up with Ransomware: Evolving Defenses to Counter Changing Attacks<br><br>**5/27:** The AI and Cloud Security Frontier | **5/4:** ERP Migration Options<br><br>**5/18:** Moving Beyond the Perimeter with Zero Trust | **5/6:** AV for Broadcast: The New Buzzword for Pro AV<br><br>**5/12:** The New Live Production Model<br><br>**5/19:** Agentic AI: Unmasking Cyberrisks and Redefining Enterprise Defense<br><br>**5/20:** Cybersecurity Series: Ransomware Protection & Recovery, Keeping Broadcast Operations On Air<br><br>**5/26:** Killing Silos: Moving From Omnichannel to Unified Commerce | **5/7:** Managing AI Token Costs<br><br>**5/21:** Fighting AI-powered Ransomware |
| **JUNE** | **6/10:** Next-Gen IT Architectures: Bridging On-Prem Resilience with Cloud Agility | **6/1:** Continuous Compliance: Trading Annual Audits for Real-Time GRC Visibility<br><br>**6/15:** Improving SecOps: The Tools, Metrics, and Automations Necessary for Next Level Performance<br><br>**6/22:** Supporting, Securing, and Enhancing Microsoft-centric Environments | **6/2:** Marketing for the Frictionless Journey: Engaging the Conversational Buyer<br><br>**6/16:** Securing Your Enterprise: AI Governance Strategies Beyond the Framework<br><br>**6/23:** Sports Production Technology Building the Modern Fan Experience<br><br>**6/24:** Future-Proof Your Retail Network and Ditch the 12-Month Forecast Model | **6/4:** Are You Ready for Global AI Regulation?<br><br>**6/25:** Data Management in the AI Era |
| **JULY** | **7/15:** Breaking Data Gravity: Mitigating Hyperscaler Egress Fees and Cloud Silo Issues | **7/8:** Beyond Prevention: Engineering Live Ransomware Recovery and Operational Resilience<br><br>**7/20:** Passwordless Authentication: Alternatives to Traditional MFA<br><br>**7/27:** Defending Against Agentic AI Malware | **7/13:** Unlocking a New Wave of Digital Advertising and the Future of In-Store Shopping<br><br>**7/21:** Insider Threats: Uncovering Shadow AI to Prevent Data Leakage<br><br>**7/22:** Workplace AI: The AI Agent Uncovered The How, What, & Where<br><br>**7/28:** Cybersecurity Series: AI, Automation & the New Cyber Threat Landscape | **7/23:** Getting Started with RAG and Open-source AI Models |

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| **AUGUST** | **8/12:** AI Summit: From Strategy to Execution | **8/3:** Getting Ready for the Post-Quantum Threat<br>**8/17:** Transforming IT in Healthcare Environments<br>**8/24:** Securing AI Agent Access | **8/5:** Growing Employee Advocacy and UGC in an AI-Driven Era<br>**8/11:** The Creator-to-Broadcast Workflow: Managing Content Across Every Platform<br>**8/18:** Machine Identity Governance: Controlling Cloud & AI Agent Access<br>**8/19:** AV & IT Interoperability and The Discussions We Need to Have Now | **8/6:** Keeping Up with Cyber Insurance Requirements |
| **SEPTEMBER** | **9/9:** All Things Backup: New Tricks, New Rules, New Automations to Ensure Recovery<br>**9/23:** Look Ahead: Cutting Edge Tech for 2028 | **9/14:** Automated Assurance: The Future of Frictionless Compliance Engineering<br>**9/28:** Agentic AI Integration and Management | **9/2:** How to Simplify the Management of Large-Scale Production Environments<br>**9/8:** The Modern Media Supply Chain From Capture to Consumption<br>**9/15:** Overcoming Legacy Infrastructure Limits to Modernize Enterprise AI<br>**9/30:** Cybersecurity Series: Securing Cloud & Remote Production for Distributed Media Workflows | **9/3:** Patching in the Era of AI Speed<br>**9/17:** Exploring the Intersection of Data, Storage, and AI |
| **OCTOBER** | **10/14:** Defense in Depth: Building a Robust Cybersecurity Infrastructure<br>**10/28:** Moving AI to Production: Overcoming Common Hurdles | **10/5:** Managing Virtual Machines and Containers<br>**10/19:** Complete Phishing Protection for 2027: Tools, Training, and Automation | **10/6:** Architecting a Cyber Resilience Strategy for Intelligent Vulnerability Management<br>**10/7:** The Modern Higher Ed Classroom: An AV/IT Leaders Roundtable<br>**10/20:** Streaming, FAST & Monetization Building the Revenue Layer of Modern Media | **10/22:** AI vs. AI: Using AI-enhanced Security Tools to Counter AI-powered Threats |
| **NOVEMBER** | **11/18:** IT Leadership & Strategy Summit | **11/2:** Identity Orchestration for Better Protection<br>**11/9:** Resilience Strategy: Updating the Enterprise Plan for Ransomware and Natural Disasters<br>**11/16:** Deepfake Detection: How to Protect the Enterprise from Costly Scams | **11/3:** Framework Guide: Emerging Cybersecurity Trends for 2028<br>**11/4:** Workplace AI: 360 Degrees Successful Collaboration Space AI<br>**11/10:** The Software-Defined Broadcast Facility<br>**11/17:** Retail 2028: How Retailers Can Prepare for Autonomous Markets | **11/5:** Managing the Human-Agent Hybrid Workforce |
| **DECEMBER** | | **12/7:** ITSM 2028: The Autonomous Enterprise | **12/1:** Digging Deep on AI in HR: Decisions, Liability & Defensibility<br>**12/2:** Cybersecurity Series: Building a Cyber-Resilient Media Operation for 2028<br>**12/9:** Higher Ed UC&C: Beyond the Classroom | **12/10:** Ransomware and Security Look Ahead: What to Expect in 2028 |

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## MegaCast
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

## ExpertCast
BY FUTURE B2B

The ExpertCast provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.

## EcoCast
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

## SmartPanel
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.

## SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard webinar is up to an hour long and carries with it a minimum commitment of 150 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.