

	 MegaCast BY FUTURE B2B	 EcoCast BY FUTURE B2B	 SmartPanel BY FUTURE B2B	 ExpertCast BY FUTURE B2B
MINIMUM LEADS	800	400 (150 for Vertical)	150	200
VENDOR PARTICIPANTS	4 to 8	2 to 6	2 to 4	1 to 6
VENDOR PRESENTS?	Yes	Yes	No	No
PRESENTATION LENGTH	20 minutes + 5 minutes Q&A	20 minutes + 5 minutes Q&A	N/A	N/A
OCTOBER	10/15: Defense in Depth: Building a Robust Ransomware Prevention and Recovery Strategy 10/29: Tech Showcase Day: Master of Disaster 2027	10/13: Supporting, Securing, and Enhancing Microsoft-centric Environments 10/20: Supporting and Enabling Modern Applications 10/27: Transforming Backup and Disaster Recovery with AI and Emerging Techniques	10/13: Transform Broadcast Workflows with Cloud Technology 10/21: Beyond Awareness Month: Building Year-Round Cyber Resilience	10/23: Kubernetes and Containers: New Ways to Secure, Back up and Optimize Modern App Environments
NOVEMBER	11/19: Tech Showcase Day: Cutting Edge Tech 2027	11/3: Taking Identity and Access Management to the Next Level 11/10: Guide to Cloud Tools: The Products and Services Critical to Cloud Migration, Security, Sustainability, and Success 11/17: Solutions and Tools that Use AI to Get More from Your Existing Data 11/24: Automating Security: Leveraging Next-Gen Tools, Frameworks, and AI	11/3: The Software-Defined Broadcast Facility: Life After SDI 11/4: Retail 2027: Navigating the Next Wave of Consumer Shopping Experiences 11/5: AV/IT Manager Higher Ed Classroom AV Roundtable 11/18: Your Pain Points Answered	11/6: Unlocking Business Value: AI in Enterprise IT 11/13: Securing Endpoints Through Effective Management, Solutions and Strategies
DECEMBER	12/8: Your 360-Degree Agentic AI Plan for 2027	12/1: Developing Your 2027 Data Security Plan 12/15: The Bot Boss: Managing, Auditing, and Directing Autonomous AI Teams	12/2: Cyber 2027: The Future Is Already Hacked! 12/3: Future-Proofing News: Technology, AI, and the Cloud 12/9: Higher Ed UC&C: Beyond the Classroom	12/4: Beyond the AI Pilot: Turning Generative and Agentic AI Into Real Business Value

 **MegaCast**
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.

 **ExpertCast**
BY FUTURE B2B

The ExpertCast provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.

 **EcoCast**
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.

 **SmartPanel**
BY FUTURE B2B

Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



SINGLE VENDOR
WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard webinar is up to an hour long and carries with it a minimum commitment of 150 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.