	by FUTURE B2B	EcoCast BY FUTURE B2B	SmartPanel BY FUTURE B2B
MINIMUM LEADS	800	150 (150 for Vertical)	150
VENDOR PARTICIPANTS	4 to 8	2 to 6	2 to 4
VENDOR PRESENTS?	Yes	Yes	Νο
PRESENTATION LENGTH	20 minutes + 5 minutes Q&A	20 minutes + 5 minutes Q&A	N/A
ΜΑΥ	5/15: Backupalooza 2025! New Tools Using AI, Immutability, Air Gapping, Automation, and More	 5/13: Preventing Phishing Attacks: Addressing Human and Systems Weaknesses 5/21: Securing Your Network in Every Direction with Zero Trust 5/28: Defending Against Zero Day Threats and Other Unknown Unknowns 	 5/16: Security for AV Pros: Physical and Network Security 5/20: Where Does AI Fit? Transforming Cybersecurity for Tomorrow's Threats 5/27: Is Your Compliance Strategy Working?
JUNE	6/4: Tech Showcase Day: Addressing Data Protection and Disaster Recovery Needs	 6/11: Best Practices: Supercharging Your Hybrid Cloud Environment 6/12: Enhancing Security with AI 6/25: Keeping up with Ransomware: Evolving Defenses to Counter Changing Attacks 	 6/17: The Remote Production Transition Accelerates 6/24: How the Cloud Continues to Reshape Financial Services 6/26: Cyberinsurance for Contractors: Are You Fully Covered?
JULY	7/16: Data Center Plugfest 2025	 7/17: Securing Identity with Passwordless Authentication 7/23: Improving Operational Efficiency with AI 7/30: Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities 7/31: Shutting the Front Door on Ransomware: Tools, Trends, and Tips for Eliminating Attacker Entry Points 	 7/17: Welcome to NDI 7/22: Choosing the Right Ecommerce Platform: A Guide for Retail Success 7/24: How Cloud Security is Safeguarding the Future of Business 7/24: News & Sports Production On The Cloud 7/29: Transform Your Business With AI and Big Data Synergy 7/30: How to Create the Ideal Workplace Experience: People, Places & Process

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150
1 to 6
Νο
N/A

5/30: Security + AI: Exploring Advanced Information Security Solutions
6/18: M365 & Azure: Supporting and Securing Microsoft Cloud Environments6/27: Securing What's Outside Your Control
7/15: Building a Thriving Workplace Culture 7/25: Key Differences Between Disaster Recovery and Ransomware Recovery Plans: Getting Ready for Both

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AUGUST	8/20: Cloud Security Fest 2025!	 8/6: Securing Cloud Environments 8/13: The Modern Security Portfolio: The Toolset Organizations Need Now 8/21: Tech Showcase Day: Azure Virtual Desktop 8/27: Securing and Protecting SaaS Applications: Protecting Your Remotely Stored Corporate Assets with Secure Logins, User Training, Backup and Data Protection, and More 	 8/5: Tackling the Health Care Burnout Crisis with AI 8/7: Build Resiliency with a Tech-Forward Supply Chain Management Strategy 8/12: The Inflation Reduction Act Turns 3 8/13: NextGen Audio Begins With IP 8/14: Is Zero Trust the Future of Cybersecurity? 8/21: Ensuring Accurate Project Estimates Amid Unpredictable Labor and Material Availability 8/27: The State of Networked AV: Interoperability & Reality - Are You There Yet? 8/28: What's New and What's Next in Food Retail Technology
SEPTEMBER	 9/4: Artificial Intelligence 9/10: Next Level IT: Tools, Products, and Services for Exceptional IT Operations 9/25: Defense in Depth: Building a Robust Ransomware Prevention and Recovery Strategy 	 9/11: API Security: Monitoring and Securing Application Programming Interfaces 9/17: Discovery Day: Products and Services That Support Cloud Migration, Security, Sustainability, and Success 9/24: Enterprise Architecture: The Emerging Leader Landscape 	 9/9: How to Bolster YOUR Defenses Against Advanced Ransomware Phishing 9/23: Leading the Workforce of the Future 9/24: Displays: The New Pitch by Application and Use Case
OCTOBER	10/15: Enterprise Lockdown 2026: Everything to Know About Securing Everything from Endpoints to the Cloud to your Supply Chain to APIs	 10/2: Microsoft 365 & Azure Security 10/9: Supporting and Enabling Modern Applications 10/22: Healthcare TechCheck: Streamlining Healthcare IT 10/30: Transforming Backup and Disaster Recovery with AI 	 10/7: Cybersecurity Awareness 101: How to Stay Secure Year-Round 10/14: The Great IP Production Transition 10/16: Security for AV Pros: New Trends for Control Rooms and Endpoints 10/28: 3 Challenges Facing MSPs and How to Solve Them 10/29: AV/IT Manager Higher Ed Classroom
NOVEMBER	11/12: Assessing Next Generation IT Tools, Products, and Services	 11/4: Agentic AI 11/6: Taking Identity and Access Management to the Next Level 11/18: Supercharging Public Sector and Education Technology and Security 11/20: Guide to Cloud Tools: The Products and Services Critical to Cloud Migration, Security, Sustainability, and Success 	 11/5: Retail 2026: What Will Shape the Future of Shopping? 11/13: New Tech Advancements In Remote Production 11/18: Building Information Modeling and Sustainability: Are You Ready for BIM 6.0? 11/19: Getting Collaboration Right: Simple, Deployable, and Manageable Systems

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Expert Series

8/8: Next Level Empowerment and Protection From and of Remote Workers

8/15: The 101 Course: Keeping Data Safe and Recoverable Through Improved Resilience

9/5: Cloud Security Posture: Shrinking the Public, Private, and Hybrid Cloud Attack Surface

9/16: EdTech Innovators to Watch

9/19: Exploring the Intersection of Data, Storage, and AI

10/17: Going on the Offensive: Implementing a Pentesting Strategy

10/24: Kubernetes and Containers: New Ways to Secure, Back Up, and Optimize Modern App Environments

11/7: First Steps After a Ransomware Attack: How to Recover from an Attack and Prevent Future Ones

11/14: Best Practices Series: Securing and Protecting Microsoft Active Directory and Entra ID

DECEMBER

MegaCast BY FUTURE B2B	EcoCast BY FUTURE B2B	SmartPanel
12/3: Tech Showcase Day: Master of Disaster 2026 12/11: Tech Showcase Day: Cutting Edge Tech 2026	 12/4: Identity and Access Management: Key Tools and Strategies 12/9: AI Strategies for 2026 You Should Plan for Now 12/10: Automating Security: Taking Advantage of New Methods, Tools and AI Capabilities 12/16: Enterprise Backup and Recovery Summit 	 12/2: Cyber and IT Trends 2026: What Lies Ahead? 12/9: 5 Ways AI Is Reshaping Television 12/10: Higher Ed UC&C: How to Ensure Campuswide Meeting and Public Spaces Work Like an Enterprise

FUTURE B2B



Expert Series

12/5: Database Bakeoff: Exploring Modern Database Structures

12/17: Ransomware 2026: Applying 2025's Lessons to Reduce Risk



MegaCast

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



Have your thought leader or subject-matter expert join a virtual panel with other topic area specialists to discuss the topics and challenges that your company and customers care about most.



SINGLE VENDOR WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard FutureB2B webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



CUSTOM WEBINARS

FutureB2B routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!